

# SOTI



SOTI MOBICONTROL



LOGISTICS



HONEYWELL DOLPHIN  
99EX MOBILE COMPUTER



MICROSOFT WINDOWS  
EMBEDDED HANDHELD 6.5



EUROPE (GERMANY)

SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

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# CUSTOMER SNAPSHOT

## SOTI gives DPD Germany more visibility into operations

DPD Germany is part of DPDgroup, the second largest international parcel delivery company in Europe. DPD Germany operates 78 depots with a workforce of 9,500 employees. In addition 11,000 drivers deliver far more than one million B2B and B2C parcels every day. DPD Germany has a strong focus on sustainability and offers carbon-neutral transport for every parcel shipped.

### The Challenge

DPD Germany has deployed over 12,000 Honeywell Dolphin mobile computers running Microsoft Windows Embedded Handheld 6.5. Approximately 2,000 are used by back office staff for internal operations and 10,000 are assigned to drivers to streamline delivery operations.

DPD Germany has developed multiple custom apps for their devices and the company estimates they push out about 48,000 app updates every year. DPD Germany needed a mobility management solution to manage app updates. They wanted visibility into the apps and their version on every mobile device. They needed the flexibility to push updates remotely over-the-air or manage them locally when their Honeywell devices were in a cradle overnight.

### The Solution

DPD Germany has been a SOTI MobiControl customer since 2015. It solved the company's key mobility challenge by enabling flexible control of all app updates. All app updates are distributed to DPD Germany's 78 depots with the preferred release schedule and then the updates are handled locally or triggered centrally by IT. SOTI MobiControl enables simultaneous, mandatory app updating for all DPD Germany's mobile computers.

### The Results

SOTI MobiControl gives DPD Germany complete visibility into their business mobility. It knows where their mobile devices are located, what software and versions are installed on each device and who is using it. End-to-end visibility makes asset management easy. It saves time and effort in the depot and allows DPD Germany's IT department to control software updates. When a company is pushing out 48,000 updates a year, flexibility and control are important. SOTI MobiControl saves DPD Germany hundreds of man-hours per year.



**“SOTI MobiControl gives us visibility and control of our mobile operations. The most important benefit was the ability to control and update devices centrally and locally, anywhere at any time.”**

**Rudolf Pöcking, dpd**  
Operations, Local Traffic & Development

